

# MASSACHUSETTS MAPLE PRODUCERS ASSOCIATION

Warehouse - 212 Reynolds Rd. Shelburne, MA      Warehouse phone (John & Carolyn Wheeler) - (413) 625-2900  
 Coordinator (Winton Pitcoff) - (413) 628-3912

## CONTAINER PRICES - July 1, 2010

Please be reminded that it violates the truth in labeling laws to pack out-of-state syrup in a “Massachusetts” container. This is why we offer “all state” containers. Any syrup you sell must have your name or the stores name affixed to the container, and the grade must be indicated.

**HOURS:** The warehouse is now open seven days a week, on a “call ahead” basis only. During the maple season if no one can answer the phone, a message on the answering machine will indicate the hours for that day when someone will be home. Otherwise, please leave a message and someone will return your call. Please be sure to call ahead for everyone's convenience – don't be disappointed by arriving unannounced and finding no one there to assist you. Terms are cash or check *only* upon pick-up – no charges. Returned checks: You will be charged \$25 and this may cause you to be put on a *cash only* basis.

Mass Maple containers are also available from the following distributors: The Red Bucket Sugar Shack in Worthington (413-238-7710); Devon Lane Farm Supply in Belchertown (413-323-6336) and Bascom Maple Farms in Alstead, NH (603-835-6361). Call them for their hours and their availability.

**UPS:** We can ship you full cases of jugs. You will be billed for the cost of the jugs plus the UPS charges. Call in your order to the warehouse (413-625-2900) and we will send it out with a bill. Partial cases of jugs; and cans and glass of any quantity cannot be shipped safely.

PLASTIC JUGS (Save 5%, purchase in full case lots)	Number of jugs per case:	Member price per case: <i>Mass / All state Save @ 5%</i>	Member price - individual jug: <i>Mass / All state</i>	Non-member price per case: <i>All state only Save @ 5%</i>	Non-member - individual jug: <i>All state only</i>
20 liter (5 ¼ Gal)		NA	\$ 10.50	NA	\$ 11.75
Gallon	24	\$ 55.32	\$ 2.43	\$ 61.95	\$ 2.72
Half gallon	32	\$ 57.58	\$ 1.89	\$ 64.49	\$ 2.12
Quart	75	\$ 104.22	\$ 1.46	\$ 116.73	\$ 1.64
Pint	100	\$ 114.62	\$ 1.21	\$ 128.38	\$ 1.35
Half pint	100	\$ 110.79	\$ 1.17	\$ 124.09	\$ 1.31
100 ml.	100	\$ 81.89	\$ 0.86	\$ 91.72	\$ 0.97
16 oz. cream	125	\$ 121.82	\$ 1.03		
8 oz. cream	150	\$ 131.18	\$ 0.92		

GLASS (Save 10%, purchase in full case lots)	Number of bottles per case:	Member price per case: <i>Save @ 10%</i>	Member price - individual bottles:	Non-member price per case: <i>Save @ 10%</i>	Non-member - individual bottles:
Glass Maple Leaf - 50 ml.	48	57.00	NA	63.85	NA
Glass Maple Leaf - 100 ml.	12	20.70	NA	23.20	NA
Glass Maple Leaf - 250 ml.	12	37.20	NA	41.66	NA
Gold Foil caps for bottles		11.00 per 100	0.12 each	14.00 per 100	0.15 each

Note: Extra plastic caps for jugs are 5¢ each, caps for bottles are 10¢

## OTHER MASS MAPLE ITEMS

For cost reasons, most of these items are available only at the Shelburne warehouse. Most of this material will be available at the annual meeting and the summer picnic. Some may be available from the distributors, but they are unable to carry a complete inventory since we sell this material to members at nearly the cost of production. The warehouse or the Coordinator can ship any of the promotional items to you.

ITEM	QTY.	PRICE	DESCRIPTION
<b>Posters &amp; Signs</b>			
Metal sign w/ red leaf	1	15.00	"Massachusetts Maple Syrup Sold Here" 18 by 24 aluminum
Grading poster	1	8.00	Laminated, 1 free to each new member
"How its made" poster	1	5.00	New, 4 color laminated, great explainer.
<b>Brochures &amp; Paper</b>			
Teachers packet	1	5.00	"All About Maple Sugaring", for schools, \$8 for in-state teachers
Maple recipes (non-deserts)	100	15.00	10 recipes, dinners, side dishes, vegetables, etc. Heavy paper brochure.
Kids coloring pamphlet	100	8.00	4 pages, general info., kids can color in the pictures
"Welcome to our Sugarhouse"	1	.50	Childrens coloring book - 32 pages, with Mass Maple info. inside MSRP \$2.95 Save 10%, case of 96 for \$43.20
Massachusetts Sugarhouse Directory	any #	free	Lists sugarhouses open to the public, promotes visits and sales
<b>Labels</b>			
Grade labels	1000	6.25	USDA light amber, medium amber, dark amber, and Grade B
Mass. Made w/Pride labels	500	5.00	Oval grn, yellow and white. Says "Massachusetts - Made with Pride"
New gift box label	1	.50	"Sampler of Pure Maple Products", w/Mass Maple logo, new design
Hang Tags for glass bottles	1	.13	"Mass. Maple Syrup" hang-tag, w/elastic cord. For any size container. Save 5%, box of 250 for \$30.90
<b>Other Items</b>			
Maple candy boxes (2 sizes)	1	.90 or 85.50/100	Green and red, new design, white box, 4 oz. and 8 oz. sizes Save 5%, purchase in lots of 100 for \$80.75
Maple video or DVD	1	20.00	"A Sweet Tradition" 20 minute color video or DVD @ Mass. sugaring
Making Candy/ and Cream Video or DVD	1	15.00	With Instructional guide, 10 or more @ \$12 ea. \$18 for non-members Video tape or DVD format
Maple Syrup Producers Manual	1	20.00	New updated edition, over 300 pages, in color. \$30 for non-members.
Plastic shopping bag	1	.15	Handle bag, 13"x15", state logo w/red leaf, "Mass Pure Maple Syrup"

## CARDBOARD CARTONS

Size	Price
Large Gift Box, sized for two qts. plus another item	1.20
Large Gift Box shipping sleeve	1.00
Small Gift Box, sized for two pts. plus another item	.95
Small Gift Box shipping sleeve	.55
Individual gallon	.60
Individual half gallon	.70
Individual quart	.55
Individual pint	.55
Four one gallon case	1.10
Six half gallon case	.80
12 quart case	.90
12 pint case	.80
12 half pint case	.65
24 half pint case	.80
48 - 100ml. case	1.05